



# 'We're still here': Amid changing retail landscape, J.C. Penney marks 50 years in Brookfield Square

#### **By Hannah Weikel** hweikel@conleynet.com 262-745-8847

BROOKFIELD — After decades near the top of a heap of department stores, J.C. Penney is grasping for ways to stay relevant in a changing retail landscape. But at J.C. Penney in Brookfield — reaching its 50th anniversary this month — a major milestone allows for a celebratory reprieve from the company's uncertain future.

J.C. Penney in Brookfield Square Mall first opened its doors on Jan. 18, 1968 with a wide backdrop of department store success, long before internet and online shopping changed retail.

On a sunny Thursday afternoon, exactly 50 years after the Brookfield location held its grand opening, the store was sparsely populated but brimming wall to wall with merchandise; a sea of home décor, formal wear and appliances studded with a portrait studio, salon and Sephora store.

J.C. Penney and other department store hegemons have had to adapt to online spaces and veer toward modern merchandise to attract a new generation of customers.

"When I first started we sold camping equipment," said J.C. Penney supervisor Rosalie Diaz, pointing to where the display had been near the front of the store in 1992. "But that's totally gone. Now we sell appliances. We had furniture for quite a while, but then we got rid of that too. We adapt.

#### An imprecise future

After a massive downsize last year that closed more

than 130 stores nationwide, including four in Wisconsin, J.C. Penney still operates approximately 875 stores across the U.S. and Puerto Rico.

There's a prevailing perception that retail outlets, specifically department stores and malls, are having a hard time staying afloat. But as a whole the industry is doing better than ever before, said Mark Mathews, the National Retail Federation's vice president of research development and industry analysis.

"Holiday sales grew 5.5 percent this year. Retail is growing online and in store," he said. "Demographics change, so malls that have been there for 30 or 40 years may not serve the needs for that community anymore. People change, tastes change and areas change."

Mathews said the future isn't strictly online or in store, but a combination of the two. Retailers are learning to adapt and fill both spaces by listening to what customers want, he said.

coming to J.C. Penney since she moved to Waukesha in 1983. She said she's always liked the quality of clothing and home wares sold there.

Muenkel and her husband bought their curtains and some furniture from J.C. Penney over the years, but recently started to shop mostly online, she said.

J.C. Penney has a website that offers special deals and same day pickup in stores to cater to customers.

Over the years, J.C. Penney and other department stores like Sears and Macv's have had to adapt to the wants and needs of customers while competing



J.C. Penney opened in Brookfield Square Mall 50 years ago and has stood the test of time by adapting to customers' needs and building a strong online presence.

#### with online retailers that have less overhead and more flexibility.

Brookfield Sears in Square recently announced plans to close the store completely in early 2018. The space will be redeveloped for Mary Jo Muenkel has been a movie theater and other entertainment as Brookfield Square, too, struggles to keep people coming through its doors.

Evolution is necessary to stay in business, Diaz said.

"We're still here, there are still people coming in," she said. "It's just how they shop is different. If the weather is bad or the kids are sick, you can still shop by shopping online.'

The retail industry is changing faster nowadays, Mathews said, but many businesses, including traditional department stores, are eager to keep up.

See J.C. PENNEY, PAGE 2A



Photo courtesy of Brookfield Square Mall

Courtesy of Brookfield Square Mall

A photograph of J.C. Penney, formerly known as Penney's, taken at Brookfield Square Mall in 1978. The store is celebrating its 50 years in business this month.



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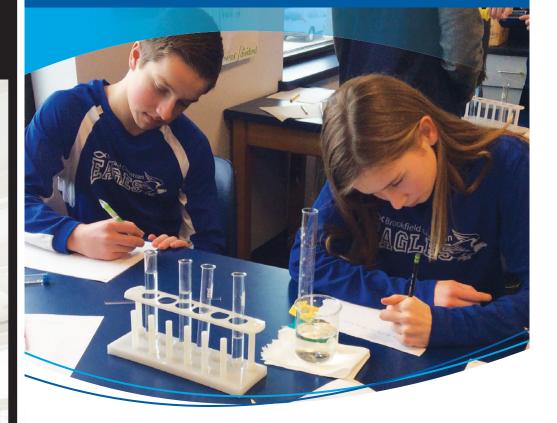
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## FEBRUARY 2018

# Hitting the right note

As e-commerce rises, Brookfield's Guitar Center broadens its brick-and-mortar offerings

#### **By Dave Fidlin** Special to The Freeman

BROOKFIELD — In the months ahead, budding musicians will have a new venue to hone their skills alongside experts in the field.

The Guitar Center, an anchor tenant nestled within The Plaza, a veteran Brookfield shopping center, will be undergoing a series of interior renovations later this month as its California-based parent companv rolls out a tweaked business plan at the local store.

Brandon Isbell, manager of the local Guitar Center, 17135 W. Bluemound Road, said a 10-day interior renovation project will begin Jan. 29 to incorporate four rooms within the store's existing footprint. The spaces which will be offered locally for the first time.

The local store is maintaining its existing footprint, Isbell said, and the interior modifications are expected to last about informal group lessons tailored 10 days. Isbell and the other 21 staffers working out of the Brookfield location are planning an open house to show off the new digs Feb. 17.

Once the lessons are up and running, Isbell said he anticipates employing additional professionals at the Brookfield store

While group lessons have been offered in the past in an informal setting, Isbell said the addition of individual lessons represents a shift in the company's business philosophy, heading into 2018.

"For the company, it's about growing the next generation of musicians," said Isbell. "We want to teach them and help bring them into the world."

Although it still commands a mere fraction of the overall shopping pie, e-commerce has chomped into many retailers' brick-and-mortar sales across a Isbell's vantage point, the line.

lessons are another opportunity to provide an amenity that cannot be replicated online.

"The lessons will be very important to us, going for-ward," said Isbell. "It's something we can do that the Internet can't. We've been putting a big focus on services.'

In its current iteration, The Guitar Center is known primarily for selling a range of instruments and related accessories.

In addition to its namesake instrument, the retailer sells drums, keyboards, vocals and recording equipment, plus anything under the umbrella of band and orchestra categories.

None of the Brookfield store's existing offerings will be subtracted from the equation, Isbell said. Space within the existing store, instead, will be will house private lessons, reconfigured to accommodate the lesson rooms.

On the road ahead, Isbell said plans also are in the works to have more of a community outreach component, offering toward such groups as seniors and youth.

"We're going to focus on specific segments of the communi-

ty," said Isbell. The Guitar Center, which has roots stretching back to 1959, is rolling out the service-minded approach to its approximately 280 stores across the U.S. in a series of phases.

The Brookfield store, the only one in the Milwaukee metro area, has been perched within The Plaza shopping center for 14 years. The company operates two additional stores in Wisconsin - one in Appleton, the other in Middleton.

The company's flagship store is in Hollywood, Calif. In its first five years of existence, it was known as The Organ Center before company founder Wayne Mitchell shifted the company's focus. The retailer's name eventually was changed variety of categories. From to reflect the revamped product



The Guitar Center, an anchor tenant nestled within The Plaza on Bluemound Road, is undergoing interior renovations.



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# **Calico Corners donates remnants to schools**

# By not wasting leftovers, students get materials for hands-on education

#### **By Chris Bennett** Special to The Freeman

BROOKFIELD — The old adage of "waste not, want not" offers an apt description of the philanthropic efforts at Calico Corners.

The interior design and home decor store, which is located at 18525 West Bluemound Road in Brookfield, goes to creative lengths to avoid wasting the an interior design class. scraps of fabric and other material generated by the business.

As a result, school children in the Elmbrook and Waukesha school districts, plus some others at local churches, do not want for craft supplies.

Greg and Jeannie Bonk own the Calico Corners with partner Willis Swenson, and have since 1984. Jeannie said that about eight years ago, she decided to call the school districts local to her store to see if use existed for scraps and remnants.

Calico Corners generates some fabric waste through construction of custom window treatments, furniture and bedding. Jeannie said Calico Corners also gets sample fabrics. Sometimes, a fabric also just doesn't sell, and inventory must be purged.

"I hated to throw them in the garbage," Bonk said. "That seems wasteful. I thought the school districts could use them for art projects, or whatever else.

#### From scraps to beauty

Most of the remnants and scraps are odd-sized, smaller pieces. Jeannie said pieces of one to three yards in size are rare. Larger scraps go back to the customer at the end of the job — they paid for the material.

"We also have remnants that aren't selling that we throw in there," Jeannie said. "And then we have work room stock, scraps from window treatments and pillows, and we throw that in there, too.'

Jeannie said she distributes supplies about four times per Mollie Haubenschild, vear. career & technical education coordinator in the Waukesha School District, jokingly said she'd make a quilt with some of the remnants if she knew how.

"Some samples are beautiful," Haubenschild said. "It's really nice. The quality is stunning. For our kids to be able to use and see the materials is a unique experience."

#### **Creative solutions**

Haubenschild said a teacher in family and consumer education at Waukesha North uses the materials from Calico Corner in

"Students use the materials in a variety of different projects where they're designing any-thing that would require fabric," Haubenschild said. "They could really use it for anything they are designing."

A large amount of scraps went to Les Paul Middle School in Waukesha, and are used in a program called Compass. Haubenschild said the program is one in which students are designing their own learning experiences based on their own interest.

Haubenschild said one of the teachers involved in the Compass program is going to utilize the scraps and have students design and build a flag that represents who they are as a person. Some of the scraps also find use in elementary schools in an activity called maker's space. The students are presented with a problem, and are tasked with creating and constructing a solution.

Haubenschild said the district receives donations related to a number of different classroom disciplines.

"A lot of our career and technical education programs do rely on donations in order to make projects come to life," Haubenschild said. "We work with a variety of different industries.'

Haubenschild said some welding companies provide supplies for welding, and added that auto classes and wood classes routinely receive donations of materials.

"Those are hands-on experiences the kids can't get and the school can't fund without local businesses," Haubenschild said. "(Calico Corners) is a great example of a business that realized students can use these materials and benefit from it.'

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Photos courtesv of Jeannie Bonk

Remnants and scraps at Calico Corners, 18525 West Bluemound Road in Brookfield, are donated to area school districts for educational uses.





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Courtesy of Brookfield Square Mall

Malls and department stores have changed drastically in recent history, even since this photo was taken outside J.C. Penney in Brookfield Square Mall during 1996. The Brookfield location celebrated its 50th anniversary as it plunges into a changing retail landscape.

## J.C. Penney From Page 1A

"The reality of stores these days, people don't get caught up in channels," Mathews said, referring to different ways of reaching customers. "But if you're ignoring a channel, that's probably a detriment to your store."

Mathews said appealing to the youngest generation couple of products. Madeof consumers challenges stores like J.C. Penney. They've started working with "influencers," like popular name brands or well-known YouTube stars to market their products.

#### Luring a new generation

Walking into J.C. Penney from inside Brookfield Square Mall, customers must pass dozens of Sephora makeup displays, part of its black and white striped "store-within-a-store '

a partnership with Sephora she said. – a Paris-based luxury cosmetics retailer — in 2006 with a promise that it would only sell that brand of makeup on JCP.com and a prominent space would be cordoned off for the beauty

products in-store. Madeline Collins and her mother Rene were standing at a counter in the Sephora store inside J.C. Penney last week, waiting to buy a line, a UW-Madison sophomore, was unaware she was inside a J.C. Penney store. They had only stepped in for Sephora, she said.

"We love Sephora prod-ucts," said Rene, whose other daughter is a cosmetologist. "They let you test stuff and return it. It's easy to bring stuff back.'

Rene couldn't recall the last time she and her daughters shopped at J.C. Penney proper.

"When we come in here, J.C. Penney stores started we don't think Penney's,"

Rene and Madeline Collins aren't alone. At least a dozen other women were milling among the gondolas in Sephora within J.C. Penney; almost outnumbering the shoppers looking around the rest of the two-story department store that afternoon.

Sephora has used the partnership as a way to drastically increase its brick-and-mortar presence, said David Suliteanu, president and chief executive officer of Sephora U.S.A.

"J.C. Penney's focus on providing relevant merchandise to its broad customer base is consistent with our objectives. This includes America's youngest women, Suliteanu said in a statement when the pairing was announced in 2006. "We believe that J.C. Penney will continue to grow in size and strength for many years to come.

Page 2B • Freeman Brookfield & Elm Grove



Members of the Riesch family, owners of R&R insurance, from left, Ken Riesch, Stephanie Riesch-Knapp, Bryon Riesch and Jack Riesch. The firm has merged with Jannsen Wealth Management.

# Business partners announce new wealth management firm

# R&R Insurance, Jannsen Wealth Management merge

**By Ashley Haynes** ahaynes@conleynet.com 262-513-2681

WAUKESHA — Jannsen Wealth Management and R&R Insurance Services Management LLC

R&R Insurance Ser- and create a synergy vices Inc. still exists in between the two firms. addition to R&R Wealth Management LLC, which something fairly recent," is also owned by the said Franz. "R&R Insur- Business Administration Riesch family. The ance Services is owned by in Accounting degree. Jannsen and Riesch fami- the Riesch family and we For 25 years, he has prolies have maintained both feel there is an opportu- vided both tax and wealth a business and personal nity to bring wealth man- management services to relationship over the last 40 years that makes them confident that combining their strengths will help them better serve the community.

"We are incredibly excited about the partnership with R&R and the Riesch family," said Terry Jannsen, president of Jannsen Wealth Management. "Together we between the two firms is plan to grow our services that they are family visit www.My Knowledge and

clients throughout South- es will be involved within east Wisconsin beyond."

Michael Franz, chief operating officer for opportunity for both R&R Insurance Services, firms to showcase our explained that as part of complementary strengths Inc. announced that as of that growth, R&R Wealth while also expanding our Jan. 1, Jannsen Wealth Management LLC will service offerings," said became aim to widen the portfo- Jack Riesch, one of the R&R Wealth Management lio of professional ser- family owners of R&R vices offered to clients, Insurance Services.

"This acquisition is sin-Whitewater graduate agement services to the the Waukesha County R&R insurance family. community. Jack Riesch Now, we have the oppor- is a Marquette University tunity to not only offer graduate who has served personal and commercial benefits and life insur- 1975. Both men have ance, but we now have the worked with the Justin J. opportunity to offer our clients' wealth management services."

Franz explained that sha County, among other the common theme organizations. continue serving owned and both business- Advisor.com

and the community, as giving back is a major focus.

"This is an exciting

Terry Jannsen is a University of Wisconwith a Bachelor's of Waukesha County since Watt Foundation, the Boy Scout of America and the YMCA of Greater Wauke-

For more information,



Photo courtesy of the Greater Brookfield Chamber of Commerce

## Minuteman Press joins Brookfield chamber

BROOKFIELD — The Greater Brookfield Chamber of Commerce held a ribbon-cutting ceremony recently to welcome Minuteman Press/Brookfield to the chamber. More than 30 Brookfield chamber members came out to welcome owners Angila and Scott Allen to the chamber. Minuteman Press is located at 13680 W. Capitol Drive, Brookfield.

Pictured from left are: front row. Lori Choinksi of Gerald Nell and Chamber board member: Carol White, Brookfield chamber president and CEO; Kristin Bourgeois, Angila Allen (owner), Scott Allen (owner), Mark Wooldrage - all of Minuteman Press; Melisa Maroo of the Brookfield chamber; and Spence Mather of Securant Bank & Trust.



Photo courtesy of Greater Brookfield Chamber of Commerc

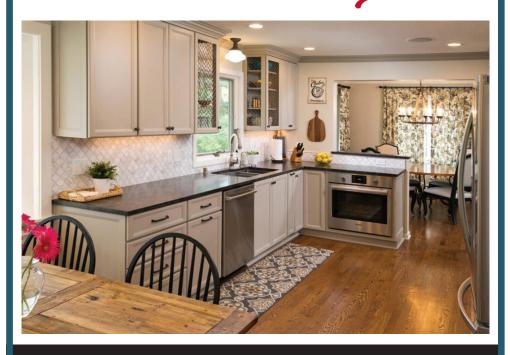
# Nothing Bundt Cakes holds grand opening

BROOKFIELD — The Greater Brookfield Chamber of Commerce held the official ribboncutting ceremony for Nothing Bundt Cakes to launch its grand opening celebration. Nothing Bundt Cakes, 18000 W. Bluemound Road, is the first such location to open in Wisconsin. Pictured in the front row, from left, are: Spence Mather of Securant Bank & Trust and Brookfield Chamber board member; Carol White, president Brookfield Chamber; Paul Farrow, Waukesha County executive; Barb Falk and Mike DeJong, owners of Nothing Bundt Cakes; Tom Hagie, Town of Brookfield administrator; Gjeret Stein, Ultra Scary and Brookfield Chamber board member; Melisa Maroo of Brookfield Chamber; Lori Choinski of Gerald Nell and Brookfield Chamber board member.

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# **A winning Winter Fest**

• Photos by Mary Catanese/Special to The Freeman •



Pearl watches as Allie Gerschke Kinney helps her daughter, McKenna Kinney, 7, take off her skates. Along with her sister, Emme Kinney, 9, they skated on the pond at Elm Grove Village Park during Elm Grove's Winter Fest Jan 20.





After his brother, Tyler Niederbaumer, put on Lisa Liu, 4, slides along the ice at the Elm a bait fish on the hook, A.J Niederbaumer Grove Village Park during the Second Annual lowered it into the ice at Elm Grove Village Elm Grove Winter Festival on Jan. 20. Park.





Submitted photo

The Elmbrook Rotary is involved in charitable efforts in Guatemala, and Jan Constable is the one posing with the young girls. He is a former club president and longtime member of Elmbrook Rotary.

# 'Service above Self' Elmbrook Rotary donates locally, internationally

#### **By Chris Bennett** Special to The Freeman

BROOKFIELD — The Elmbrook Rotary likes to brag it embodies the organization's motto of "Service above Self," and it is an accurate boast.

The club raises funds and donates time to projects in southeast Wisconsin, in the United States and even overseas, according to President Linda Edelstein.

Edelstein lives in Brookfield, and is the executive director of the Milwaukee Youth Symphony Orchestra. She's been in Rotary for eight years.

'We're a very active club with very active membership, with a very good array of ages — from people in their late 20s into their 80s," Edelstein said. "We have a nice mix of men and women that represent professions from

members with the involve- not know about Rotary is "Last year, we raised

different fundraisers." Spikes for Tikes is a volleyball tournament the club out hosts each year at Mitchell Park in Brookfield, and it serves as the club's main fundraiser. Edelstein said on the local, national and international levels commore than \$73,000 last year. Locally, the club invests

education and literacy, social programs and arts and education. They are Rotary has, in conjunction involved in food drives with the Food Pantry of Waukesha County, and also book and magazine drives.

The clubs also maintain high schools.

ment of their time and the organization is commitresources," Edelstein said. ted to eradicating polio worldwide. When polio is money through a number of eventually eradicated it will be the second disease, after smallpox, to be wiped

"This has been an effort by Rotary International for decades," Edelstein said. We are, as they say, this close to eradicating polio.

"Quite a bit of our bined the club distributed resources — individually and as a club — are sent to Rotary International in in initiatives that focus on support of the polio eradication.'

According to its website, with its partners, reduced polio cases by 99.9 percent worldwide since its first project to vaccinate children in the Philippines in and sponsors its high 1979. Rotarians have helped school program, Interact, at immunize more than 2.5 Brookfield Central and East billion children against polio in 122 countries.

A bonfire was lit at dusk before the candlelight hike.

entrepreneurs to CEOs, lawyers, doctors, non-profit professionals and more."

The Elmbrook Rotary dates to 1983. The club meets Friday mornings at Western Racquet Club, 1800 Highland Drive in Elm Grove.

Edelstein said the club numbers 84 members. Members do not live solely in the Brookfield and Elm Grove area, and are instead scattered throughout southeast Wisconsin.

Rotary International is the world's largest professional service organization, and numbers more than 1.2 million members.

Its service projects fall under six key areas: pro-moting peace; fighting disease; providing clean water, sanitation and hygiene; saving mothers and children; supporting education; and growing local economies.

'We're able to leverage the high-level, professional skill set we have with our

The list of additional local initiatives the club engages in projects in undertakes is staggering. They help with the Brookfield German Holiday Market, and provide food and brook Rotarians making beverage service for Elm trips abroad to support the Grove's Fourth of July festivities.

They donate funds to the harmonic, Waukesha Community Dental Clinic, the Sharon Lynne Wilson Center, and more — almost too numerous to mention.

#### **Bigger picture**

On the national level, Edelstein said Elmbrook Rotary worked with Rotary clubs in areas affected by hurricanes in 2017, and coupled with their relief efforts — Edelstein mentioned Hurricane Harvey as one instance in which Elmbrook Rotary the worked on a national level to fulfill its mission of service above self.

The one thing most might world."

Elmbrook Rotary also Guatemala, Ecuador, India, Haiti and Vietnam. The outreach extends to some Elmmission.

Edelstein said the pro-gram in Vietnam is a Boy Scouts, Wisconsin Phil- microlending program meant to empower women to start businesses and support families, and is deemed to be a rousing success.

In Guatemala, the Rotary is working to help children stay in school and ensure education is available. Edelstein said the country is impoverished to the point that parents remove children from school as early as age 5 so they can go to work.

'The reason Rotary is vibrant and resonates for us is we reach locally within our own community and region," Edelstein. "We also reach across the



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Brookfield & Elm Grove

# Image Makers to move from Waukesha to Brookfield

### **By Katherine Michalets** kmichalets@conleynet.com 262-513-2644

WAUKESHA — Image Makers Advertising will move from its home of nearly 20 years in downtown Waukesha to a building in Brookfield this month.

The new location at the corner of Greenfield Avenue and Calhoun Road and will have easy access to the interstate.

Reasons provided for the move include having the entire staff on one floor with more meeting and collaborative space. The space will also have a special employee area — the TK Lounge — named after the company founder Tom Kaupp.

President and Owner Tina Chovanec cited growth as the main reason for the move, along with concern for her staff.

introduced flexible "I



Image Makers Advertising is moving from downtown Waukesha to a new location at the corner of Greenfield Avenue and Calhoun Road in Brookfield.

blocks, often in the dark, to land corridor." get to the parking structure We're looking forward to mid-to late February.

hours when I joined IMA, great things in the heart of so team members are com- Brookfield, and being close ing and going between 6 to all the great restaurants, a.m. and 6 p.m.," she said in shops, and services in our the announcement. "This new neighborhood and the has meant walking several nearby Bluemound/Moor-

In addition, IMA is hopdown the road. Our new ing the new location will location has generous park- help it to reach more small ing near the entrance and is businesses. IMA will transian amazing fit for our style, tion to the new space in

### **IN BRIEF**

#### Woman scammed out of over \$10,000

WAUKESHA — Brookfield police have subpoenaed records from J.P. Morgan Chase Bank in an attempt to determine who scammed an 89-year-old Brookfield woman out of more than \$10,000 last summer.

The woman reported receiving a Facebook message from a friend informing her she'd won a \$50,000 Facebook grant but needed to pay \$500 for processing fees, payable in iTunes gift cards. The woman spent \$500 on the cards and texted the numbers to a phone number. She received subsequent messages stating she needed to send more to receive the grant. The woman then sent another \$3,300 in iTunes gift cards and a \$7,000 check that was deposited into a Chase account, a search warrant returned Wednesday to Waukesha County Circuit Court said.

When another request informed her if she sent more money she'd get more in grants, the woman became suspicious and

matter, the warrant affidavit said. But a phone number reported last April in Florida, the warrant said.

The Better Bureau last spring warned against this type of scam, said people shouldn't always believe what they see, and Additionally, he provides advised that legitimate businesses do not ask for bank information or credit card numbers before offering coupons or giveaways. When in doubt, do a quick search on the internet, the BBB said.

#### raSmith promotes **Cleary to director** of land development series

BROOKFIELD — David Cleary has received a promotion from assistant director of land development services to director of land development services at raSmith.

With a career spanning nearly 25 years in the civil

stopped sending money. The engineering industry, Cleary woman's Facebook friend will focus on leading the had no knowledge of the division with a staff of 35 in Wisconsin, Illinois and California. He will leverage his used by the suspect was the experience in pre-developsame one used in a scam ment and design services associated with private, public and federal facilities in Business the retail, mixed use, health care, senior living, residential, industrial, office and higher education markets. site engineering oversight during pre-design, design and construction phases.

Cleary has been employed with raSmith a total of 15 years. A few of his current and recent projects include regional mall redevelopments for Foothills Mall in Colorado and The Mills at Jersey Gardens in New Jersey, Sendik's Food Markets, and the Westlawn Gardens public housing campus redevelopments in Milwaukee.

Cleary is a professional engineer licensed in Wisconsin, Indiana, Michigan, Minnesota and North Dakota. He holds a bachelor's degree in civil engineering from the University of Wisconsin-Milwaukee.

# **Komppa Machinery Group** acquired by private investor

BROOKFIELD — Greg Knight, a Milwaukee-based business owner, acquired Komppa Machinery Group Inc., a Brookfield-based manufacturer of roll forming machinery.

According to an announcement, Marcus Poppler will be a minority owner of the company, which will be renamed Knight Manufacturing. The financial terms of the deal have not been disclosed

Manufacturing Knight will continue to manufacture roll forming machinery in the United States.

Knight's previous acquisitions include Standard Tar Products (now Knight Chemicals), and McDermott Cue, a Menomonee Fallsbased manufacturer of pool cues.

"We are very excited about the opportunity to take this company forward. The machinery is top quality and



a statement. "It is great to keep American manufacturing going and we look to

keep that tradition alive going forward." Poppler holds a diploma in

mold making from Hennepin Technical College in Eden Prairie, Minnesota, and a mechanical engineering degree from Milwaukee machinery to customers, School of Engineering. He also brings 15 years of realworld experience in various manufacturing roles. In his new position, Poppler will be using his expertise to run the day to day operations and develop new products to help the company expand into additional markets. "I am excited about the

opportunity to lead the



effort with Greg in delivering industry-leading Poppler said in the announcement.

Komppa Machinery Group Inc. was founded in the 1930s as a roll-forming division of Artos Engineering, the division was spun off in the 1990s as Emerald Industries, which was later renamed Komppa Machinery Group Inc.

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# Pressed art bowl, toy truck real treats for collectors

Q.: This was one of my mother's treasured bowls. What would it be worth today?

– S.P., Elm Grove

A.: Pressed art glass bowls made at different quality levels entered the market during the golden age of iridescent glass, 1907-1928. Firms were known as glass houses and creations were manufactured to rival more expensive glassware. The iridescent color was simply sprayed on before the final firing and thus earned the name "Poor Man's Tiffany."

Your bowl was made by the favored Northwood Co. and became most wellknown because of glass ware lines in West Virginia. This company used high-quality molds with labor-intensive procedures to produce exquisite detail on thousands of glass pieces. The iridescent era came to an end with the 1929 stock market crash. Ready for shipment, there were large amounts of glassware stored in wooden barrels of straw, but no buyers could be found. Eventually traveling enterprises purchased the loaded boxcars and people could win a piece of glass as a carnival prize. To this day it is still known as carnival glass.

Some Northwood pieces have an ID mark on the underside of which collectors want to see. The mark (encircled and underlined insist on a guaranteed capital "N") is quite pro- receipt that it is truly of nounced on your bowl. Sold as an ice cream serving bowl, the pattern is "Peacock and Urn." It was made in several colors lucky kid if you owned other than your pastel ice blue example. The peacock is showcased on the flat center and the ruffled edge curves inward.

Your example has surface fading, which is common, especially if stored in a lit cabinet. Market value is \$155.



# Indoor ice irresistible at Eble



Photos by Kenny Yoo/Special to The Freeman

Rita Harvey struggles with her balance with friend Laurie Nowak on their day off during the last day of holiday skating at Eble Park Ice Arena in Brookfield on Jan. 2.



sizes

If one pays a high price, antique age.

#### Vintage toy truck

You certainly were a one of the finest die-cast toy trucks ever made. One could play rough with this member of the Certified practically large-scale, indestructible truck. With dual back tires, this model was designed for hauling cargo, but often used for giving rides to younger brothers and sisters. It did not need to be wound or

vague details and smaller have been found with a bed frame tarpaulin cover. Very few things bring such poignant memories to a once owner of a toy like this.

> Your truck has minor modifications but is collectible and has a value of \$200-\$400.

> (Barbara Eash is a *Appraisers* Guild of America, specializing in appraisals of antiques and collectibles and has extensive experience writing and speaking about antiques.)



Engaged couple Alyssa Craig and Matt Wehrhahm enjoy the last day of holiday skating at Eble Park Ice Arena in Brookfield on Jan. 2.

# A decade of veggie cuisine

Brookfield's Cafe Manna hits 10-year milestone

By Hannah Weikel hweikel@conleynet.com 262-513-2651

BROOKFIELD — Sprouting from a personal need for healthy food and nutrition. Cafe Manna's founder Robin Kasch will celebrate her restaurant's 10-vear anniversary this month. Cafe Manna — located at 3815 N. Brookfield Road No. 100 in Brookfield — touts being the first entirely vegetarian restaurant in the greater Milwaukee area. Kasch will host a three-day anniversary celebration starting Feb. 16 with gift tion she could from the card giveaways and a special menu full of her patrons' favorite dishes from the past decade. After facing some challenging health issues, Kasch founded the restaurant in 2008 "out of necessity" because her limited diet also limited the restaurants she could go to in the Milwaukee area. When visiting her daugh- ing," Kasch said in a stateter in Los Angeles, Kasch and her husband stepped into a vegan restaurant and 'as soon as we walked in, I knew this was the path I wanted to take," she said. Kasch took what informa-



tarian, vegan, gluten-free and living raw meals made from scratch. It was one of the first full-service eateries in the state to receive a 3 star certification with the Green Restaurant Association of America. It was required to install energyefficient equipment and use non-toxic paint as well as recycled or renewable materials. "We use no plastics or Styrofoam, and there are no deep fryers or microwaves on the premises," Kasch said in a statement.

#### Glass collecting tips

tion with ease and conve- nation! nient access, which greatbut no longer are.

marketplace.

carnival glass. They tend or certain artist.

ates confusion.

buttons pushed — the ■ The internet intro- power source for thouduces immense competi- sands of miles was imagi-

Starting in 1945 the ly impacts prices. Also, Smith-Miller Toy Co. in internet sales continue to Santa Monica, Calif., provide hundreds of closed after 10 years of examples which in the production. Most toy past were considered rare, trucks up to that time were farm-related vehi-■ Many collectors are cles. This toy maker often retiring and complete col- contracted to manufacture lections are entering the specified truck models measurements as well as bearing names and adver-■ There are very few tising slogans for oil comnew collectors for pressed panies and many other businesses. Sales also to love one piece but not increased by applying milinterested in a collection itary influences during this postwar era. The com-■ In the 1960s, new car- pany only used the highnival glass was made from est-quality paint, lettered old molds, which perpetu- decals and construction methods. An army green are considered for a future ■ Reissued pieces and color was used for mili- column, we will contact you. copies continue to be tary-related equipment No photos can be returned imported. Most have sharp and indeed looked authen- and no purchase of items will edges, low color quality, tic. Similar trucks today

## Submit an item for consideration

Do you have an item or collection of items that could be shared in a future newspaper column? Let Barbara Eash hear about it!

To have your item or collection considered send the following information: up to three, sharp, well-lit photos of front & back of the item(s), any history or hearsay, length of ownership and your full name, address and daytime phone number.

Mail: Waukesha Antique Shop, ATTN: Barbara Eash. 1427 E. Racine, Ave. Unit E-2, Waukesha, WI 53186 or email: beappraisals@ gmail.com. If your item(s) occur.

Submitted photo

Cafe Manna's Peace Bowl mixes together seasonal vegetables, basmati rice and yellow curry sauce.

vegan restaurant owner and applied it to finding a location and suppliers in Brookfield. A year later, Cafe Manna started churning out healthful food and its ecofriendly message.

"I used food as part of a regimen for my healing. I learned the power of making the proper food choices to support my body in healment. "I founded Cafe Manna so that I could eat a wider variety of nutritious foods and so I could support the greater community in the same way."

Cafe Manna offers vege-

#### New hours and eats

An eclectic assortment of fresh and simple dishes fills Cafe Manna's menu, like a Peace Bowl with basmati rice, seasonal vegetables and a coconut curry sauce or the Exotic Salad with greens topped with avocado, jicima, cucumber and quinoa. Dishes range from \$7 to \$18.

Cafe Manna will have new hours starting Feb. 18: Tuesday through Saturday from 11 a.m. to 9 p.m. and Sunday 9 a.m. to 2 p.m. It is closed Mondays.

For more information or a peek at the full menu, visit www.cafemanna.com.



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# Rohde carves out her own road

# Brookfield Central grad goes from walk-on to captain at Northwestern

#### By Dave Radcliffe dradcliffe@conleynet.com 262-513-2655

BROOKFIELD — For not having any intention of playing in the Big Ten — or at any high-level Division I school, for that matter — Lydia Rohde has carved out a nice little college basketball career for herself.

The Brookfield Central graduate is now in her senior year at Northwestern University where she is a team captain on the women's basketball team.

Not bad for someone who joined the team as a walk-on.

"I came there in the summer before my freshman year as what (head coach Joe McKeown) calls a recruited walkon," Rohde said. "It was a really fun summer, a lot of work. The level of play here is obviously very high so it was a big change for me. He was very welcoming and made my transition very comfortable so it worked out very nicely."

Nicer than she could have ever imagined, it turns out.

When Rohde was back home following the summer quarter, the phone rang and it was McKeown on the other end. He had some good news.

"Coach McKeown called and said we have a scholarship open and we would like to give it to you," Rohde said. "So I told my parents. My mom was really excited, she started crying. My parents kind of always wanted one of their kids to go to Northwestern.'

There's a reason behind that. Lydia's parents, Kevin and Sharon, grew up in Wisconsin but lived in Evanston for seven years.

Rohde expressed that attending Northwestern to play basketball wasn't really on her radar before her parents suggested they visit the campus.

"I wasn't really interested in Northwestern at first,' Rohde said. "I was looking at more smaller schools. But my parents were telling me how Northwestern had a beautiful campus and that

visit, and I loved it. I met the coaches and the team and they really helped me make the decision to go here."

Rohde was a standout player at Brookfield Central, earning all-state recognition and leaving as the highest scorer in program history – however she's now second in career points at Central. But she would have to earn her keep at Northwestern, and that began with going from walk-on to scholarship player before her freshman season even began.

She even earned some playing time in her inaugural collegiate season. appearing in 15 games off the bench. Now the 5-foot-10 guard has worked her way into the starting lineup for the Wildcats.

"It has been very fulfilling, my time here," Rohde said. "I've had a lot of fun with teammates, the students and coaches, they've all helped along the way. The fans have supported me. It's been a lot of hard work, learning how to manage time.

school. Our academic advisors here are great. They've been a big help and it's always great to have people help out and go to for things. It's been a culmination of working hard and having lage of McKeown and his great people supporting coaching staff. me.'

team to five postseason berths, told NUSports.com that Rohde "leads by examthe way she carries herself.'

"That is why our players really look up to her," McKe-own said. "Lydia stretches the floor and keeps defenses from being able to doubleteam us inside. It makes the game a lot easier when you can open the floor up, and Lydia does just that.'

Rohde was a prolific 3holds school records in beyond the arc — and has

### At a glance

Who: Northwestern senior guard Lydia Rohde Age: 21 High School: Brookfield Cen-

#### tral Major: English

Notable: Rohde is a senior captain for the Northwestern women's basketball team this season. She was Academic All-Big Ten in 2016 and 2017. Rohde scored a career-high 22 points against UT-Martin on Nov. 18 and led the Wildcats in three-point shooting percentage as a junior. In 2014, Rohde was an AP All-State and WBCA Division 1 All-State selection as well as the Freeman Player of the Year for girls basketball. She was a threetime Freeman All-Area honoree and a three-time first team allconference pick in the Greater Metro, leaving Brookfield Central as the second-leading scorer in school history.

Northwestern. She scored a career-high 22 points "It's such a high academic against Tennessee-Martin on Nov. 18, going 6 of 10 from long range.

> But she's not just a onetrick pony and has continued to develop a more allaround game under the tute-

"I think it's been a lot of McKeown, who is in his my coaches instilling more 10th season as head coach of confidence in me," Rohde the Wildcats and has led the said. "My individual work, working on my pull-up jumper, how to read screens, how to set screens to get people, by her discipline, and by ple open. It's been a learning process, kind of developing my overall game."

Northwestern is notoriously known for its high academic standards, something Rohde has taken head-on as she's been Academic All-Big Ten the past two years.

"(Academics are) very important and obviously Northwestern pretty much point shooter during her only recruits a high level of time with the Lancers — she students and athletes, people who are very dedicated to every major category from the classroom," Rohde said. "That's always been very we should go down there and carried that trait over to important to me. My parents



Northwestern senior guard Lydia Rohde takes a jump shot during a nonconference NCAA

phen Carrera/Northwestern Athletics

instilled that in me. It sets

Division I women's basketball game against Santa Clara on Nov. 22.

you up for the rest of your life because obviously you can't play basketball forev-Rohde isn't quite ready to

think about life after basketball. Her freshman year was the last time the Wildcats made the NCAA Tournament, and she is the only remaining member from that team with experience in The Big Dance.

'One of our big goals obviously is making it back to the tourney," Rohde said. "I feel like we've had a great start to the season. We have a long road head obviously and we do have a very young team, but we've come together very well and had a couple of great practices recently. We have a couple a tough games coming up so that will be a good challenge to set us up for the Big Ten seatournament which I hope will lead us to the NCAA tournament."



Stephen Carrera/Northwestern athletics

son and then the Big Ten Lydia Rohde, a graduate of Brookfield Central and senior guard on the Northwestern women's basketball team, squares up against her defender during a game against DePaul last season

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# officiating prep basketball

Nothing easy about

Refs are doing a good job

I know you've been in the stands. I've heard you questioning an official's call. I've seen you shaking your head on a block/charge. I've seen you signalling traveling or for carrying the ball. And let's not even go with the apparent no call on an overthe-back, even though no such call really exists. The accurate call on that is pushing. (Just a technicality I thought I would bring up.)

So, here's the direction I'm going. I'm here to tell you that officiating a high school boys or girls basketball game is a tough assignment. At times it's close to impossible to get a high percentage of the calls spot-on, even with the recent addition of three-person crews at just about every varsity game in the state.

The game has changed dramatically over the years. I watched a replay of an NBA championship game between Wilt Chamberlain's Philadelphia team against the legendary Boston Celtics, led by Hall of Famers Bill Russell and Bob Cousy. I was stunned while watching that replay, shocked when hardly a single defender ever had a hand on his opponent. Fouls were not a very big part of the game, as they played with their feet, not their hands.

But basketball is now a different sport than the 1960s. The game has gotten a lot more physical, from grade school competition, through high school, into the college ranks and the NBA, where making calls and officiating makes absolutely no sense to me. Do they ever call traveling in the NBA?

basketball High school players have never been bigger, faster and stronger. Some of them can jump out of the building. And remember, there are a lot of Division I football players that also play high school hoops. Because of that size, speed and strength,



the game has gotten a lot more physical, with contact being made on every possession.

And there in lies the problem. What's a foul and what's not a foul? The officials are not blind. They know there's contact. As a group they're just trying to be as consistent as they can. The good crews set the tone early and only can hope that the teams adjust. The rule book says there can be contact without a foul being called. But what's too much contact? That's the games, that doesn't mean real gray area in the sport.

knows there's going to be contact. That's what the game has evolved into. And blocked out. Because of that, that's where the sport is at. Good or bad.

As a referee myself, I tend to be on the side of the officials most of the time. For a majority of the time, the refs we see on Tuesday and Friday nights do an outstanding job. The officials we see in and night out, do an admirable job.

Coaches, some who have become so much more vocal on the sidelines over the years, have to realize more often that it's a difficult game to officiate. The guys in the stripes are not going to get every call right. Mistakes are made. Just like coaches make mistakes, just like players make mistakes. The refs also make mistakes.

before they get too critical, have to make sure they know iust how difficult calling a crucial conference or tournament game can really be. Remember, the refs are not trying to miss calls here and there. Trust me, they're trying to get them all right, even though that might be the next thing to impossible.

three officials at all varsity game a difficult task.



Sue Bover/Special to The Freeman A referee signals for a 3-pointer during an Oconomowoc girls basketball game this season.

they see all the violations. Every high school coach Because of all the big bodies on the court, officials can get straight-lined or completely at times the fans in the stands might see something the refs didn't. But the good news is that's a rarity.

These high school officials do not have it easy. If you live in Waukesha Country and have a game to ref in Port Washington or Racine or Waukesha County, night in Kenosha, you have to be on the road by about 5:15 p.m. And by the time they get home, it's 10:15 p.m. or later. Suddenly that \$60 check the official has collected comes out to a little more than \$10 an hour. As you can see, a high-percentage of these officials are not getting rich or doing it just for the money, but more for the love of the game.

Next time you take in a high school game, don't be And the fans in the stands, afraid to enjoy the contest with a sympathetic view for the guys in stripes. Unlike just about every other sport, the game of basketball has a lot of judgement calls. Calls that could go either way.

We all know the game has gotten way too physical. But that most likely is never going to change. And of all that physicality has made Because they now have officiating a high school

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