



OCTOBER 15-17 • STATE FAIR PARK

NARI MILWAUKEE HOSTS HOME & REMODELING SHOW

Last year in the midst of the pandemic, homeowners were rolling up their sleeves to tackle various DIY projects in and around their home. However, after that brief stint, many quickly realized the benefits of working with a professional, experienced contractor.

For those who have indoor and outdoor renovation plans in mind, the NARI Home & Remodeling Show is the place to find qualified, trusted, local professionals who can do the job right. This year's show runs Oct. 15-17 at the Wisconsin Exposition Center at State Fair Park, 8200 W. Greenfield Ave., West Allis.

More than 70 NARI Milwaukee members will be exhibiting and on hand to answer questions, make recommendations and provide guidance, solutions and creative suggestions. In fact, now is the time for homeowners to line up contractors for their 2022 home improvement and remodeling projects.

Participating exhibitors at the NARI Home & Remodeling Show run the gamut of remodeling and home improvement services and products - from design/build firms to specialized contractors for all areas of the home, including roofing, gutters, windows, doors, HVAC, electrical and more.

To provide homeowners with a foundational understanding of the remodeling process, NARI Milwaukee is hosting a series of educational sessions at the show. Attendees can learn more about the steps and stages of the remodeling process, how to get started, what impacts the remodeling budget and how much remodeling projects cost. Some of the special education sessions include "What is Your Remodeling Plan?" and several editions of "Guess the Price of the Remodel" gameshow.

Show Highlights

More than 70 NARI Milwaukee members – Talk with trusted, local experts who are ready and willing to answer any and all questions, no matter how big or small they might be. These experts can also make recommendations and provide homeowners with guidance, solutions and creative suggestions.

Remodeling Education – Learn more about the remodeling process, what 'homework' should be done in advance, what impacts the budget and general timeframes for various projects.

Guess the Price Gameshow – Each day, there's a fun gameshow! Attendees can win a prize while learning how much local remodeling projects cost and what factors affect the budget.

Design Through The Decades – Be sure to check out this unique and fun exhibit that marks NARI Milwaukee's 60th anniversary and showcases some of the most memorable design trends from the '60s, '70s, '80s, '90s, '00s and '10s.

About NARI Milwaukee – Since 1961, NARI Milwaukee has been a trusted resource for consumers. The non-profit promotes professionalism, ethical conduct and sound business practices in the remodeling industry and works to educate and inform Milwaukee-area homeowners. The 600 members of NARI Milwaukee represent the best remodeling and home improvement professionals in the area so consumers can have peace of mind and confidence when selecting and working with a NARI Milwaukee member.

60th Anniversary Celebration - "Design Through The Decades"

To mark NARI Milwaukee's 60th anniversary, the Home & Remodeling Show is hosting a first-of-its-kind "Design Through The Decades" exhibit. The exhibit will feature four different room vignettes that showcase design trends from the '60s, '70s, '80s, '90s, '00s and '10s.

Visit a '60s California home and notice some of the design elements that are still used today. Or check out the cool bedroom of an '80s teen complete with posters, a neon sign, VCR and Atari game system.

"We're excited to celebrate our 60th anniversary. For six decades NARI Milwaukee has been the go-to resource for homeowners for their remodeling and home improvement needs," says Diane Welhouse, CKBR, executive director of NARI Milwaukee. "Each year we help tens of thousands of consumers by connecting them to industry professionals, providing information and insight and guiding them through their project with a variety of resources. We take that responsibility seriously and are excited to celebrate our leadership in the community."

Tickets for the 2021 Home & Remodeling

Show are just \$8 online when purchased in advance. Tickets at the door are \$10 for adults and \$8 for those age 60 and older. Children age 17 and younger and veterans, active duty military and medical personnel (with I.D.) are free. Parking at State Fair is \$6 and ample street parking is available.

For more information on the NARI Milwaukee Home & Remodeling Show, visit:

NARIMilwaukeeHomeShow.com
or call 414-771-4071

FRIDAY OCTOBER 15

10am–8pm



1pm
Everything You Need to Know About Hydrangeas & The Best Companion Plants for Them!

Melinda Myers,
“The Plant Doctor”

2:30pm – What's Your Remodeling Plan?
Heather Brannon, Callen Construction

3:30pm – Guess the Price Gameshow
Guess the cost of local projects with Allrite Home & Remodeling and COR Improvements



Project by Allrite Home & Remodeling, NARI Milwaukee Remodeler of the Year Residential Historical Renovation / Restoration Under \$250,00 Gold Award Winner

4:30pm – Visual Showcase of Remodeler of the Year Awards

View a complete gallery of stunning, award-winning interior and exterior remodeling projects executed by NARI Milwaukee members

SATURDAY OCTOBER 16

10am–7pm

11:30am
Growing Fresh Herbs & Veggies Indoors
Melinda Myers, “The Plant Doctor”



1pm
How to Select the Best Windows for Your Home

Gina Della,
Pella Windows &
Doors of Wisconsin

3:30pm – Tablesapes for the Seasons
Kaelyn Cervero, Catering by F Street Hospitality

5pm – Guess the Price Gameshow
Guess the cost of local projects with Allrite Home & Remodeling and Design Tech Remodeling



Project by Design Tech Remodeling, NARI Milwaukee Remodeler of the Year Residential Interior \$100,000 to \$250,000 Silver Award Winner

SUNDAY OCTOBER 17

10am–5pm



11:30am
Grow Houseplants with Style & Convenience in Mind

Melinda Myers,
“The Plant Doctor”

1pm
Guess the Price Gameshow
Guess the cost of local projects with Allrite Home & Remodeling and Design Tech Remodeling



Project by Allrite Home & Remodeling, NARI Milwaukee Remodeler of the Year Residential Exterior Under \$50,000 Gold Award Winner

2:30pm
What's Your Remodeling Plan?
Heather Brannon, Callen Construction

Planning and Patience Key for Remodeling

A remodeling or home improvement project is an exciting prospect and something homeowners are usually eager to get started on right away. And, while contractors appreciate that excitement and energy, they also stress it's important to understand there's a significant amount of planning or "homework" that must be done in advance before the first hammer ever swings.

That's especially true today since there are now material and product availability issues due to disruptions in the supply chain and manufacturing caused by the pandemic. That means planning and patience are two of the key ingredients required for this year and the next.

But don't wait to get projects started because there are availability concerns.

"Waiting for lead times to decline or prices to drop are the most common ways to delay a project right out of the gate," says Ross Sobacki, retail sales manager with Pella Windows & Doors of Wisconsin. "I advise homeowners to have a vision or examples and trust the professionals that you are working with. Once your project is complete, you won't think about the extra month you had to

wait but you will notice if you selected an inferior product just because you could get it a little quicker or cheaper."

In terms of timing, fall is an ideal time to start planning for a spring or summer 2022 interior or exterior project. A visit to the NARI Home & Remodeling Show Oct. 15-17 is a convenient way to kick off the process. At the show, homeowners can talk with remodelers and contractors who specialize in kitchens and baths, home additions, windows, doors, siding, landscaping and more.

To get the most out of the show, come prepared.

"Take time to do some initial research beforehand. Have your list of wants and needs detailed and identify which contractors you'd like to talk with at the show," says Diane Welhouse, CKBR, executive director NARI Milwaukee. "With that advance preparation, you can get a jumpstart on the research phase of a home project."

Following the show, homeowners should schedule a consultation with the companies they felt most comfortable with. The consultation is an opportunity to gather more information, ask follow-up questions, share an "idea file" and inquire about potential costs and the implementation timeframe.

And, even though starting projects are delayed and completion is taking longer these days, there are ways homeowners can keep things moving along during the upfront planning phase.

"There are many decisions homeowners need to make like approving the design plan, selecting materials and products and making color choices," explains John Phillips, CR, owner of The Cabinet Maker in New Berlin. "Making decisions or asking clarifying questions in a timely manner keeps the process moving forward."

In today's current environment, homeowners should also be open to creative solutions or potential changes, based on product availability.

For example, entry doors tend to have the longest lead times.

"One way to avoid a delay for an entry door is to consider a custom designed patio door," says Sobacki. "It will give your home a unique

look without the wait time. Plus, you won't see the exact same door on your next-door neighbor's home."

Another thing to keep in mind is that remodeling companies are scheduling jobs six to nine months out. So, if a homeowner is looking for a new kitchen in time for Christmas, it's quite unlikely. However, sometimes smaller jobs can be done a bit more quickly.

"In some cases, if we're only talking about a new bathroom vanity, it may take just eight to 10 weeks, based on the workload at our shop," explains Phillips. "I would issue a word of warning that if a company promises to complete a significant remodel in a short amount of time, you should ask questions to dig deeper and insist on a detailed contract. You should also vet them through NARI to make sure they have a good track record of delivering on their promises."

To kickstart a remodeling or home improvement project, visit the NARI Milwaukee Home & Remodeling Show Oct. 15-17 at State Fair Park. For more information and to purchase tickets, visit:

NARIMilwaukeeHomeShow.com

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A Focus on Home Exteriors

As fall approaches, now is the time to think about a home's exterior needs. Is the siding decades old? It is faded, stained or damaged? Are the windows drafty or cloudy? Is the backyard lackluster and uninviting? If the answer is "yes" to any of those questions, it's probably time to pay some attention to what's going on outside.

Siding Advancements Deliver Functionality and Style

A home's protective "shell" is one of its hardest working elements. Throughout the year, exterior cladding and protective underlayments prevent water and hot or cold air from entering a home and keep warm air in during the fall and winter months. In the past 25 years, the siding industry has seen a number of innovations that deliver more durability, longevity and style while also being relatively "maintenance free."

Composite siding that's made of vinyl or fibrous materials can replace traditional aluminum or cedar siding. Specifically, cedar is notoriously susceptible to insects, birds, and moisture, and it requires regular refinishing.

"Today's composite materials stand up to Wisconsin weather. The composite siding has a thick coating that adds to its durability and requires very little maintenance," explains Christopher Wittmann, MCR, CR, CRPM, and exterior products specialist for Callen Con-

struction in Muskego. "For homeowners who prefer a vinyl option, advanced technology has led to new materials that help reflect the heat from the sun so it isn't absorbed into the siding."

Homeowners also have more color choices for their exterior. In the past, vinyl and composite materials were limited to light or classic colors. Darker, richer colors like deep grays, blues, reds, greens and browns were limited to painted wood siding.

"Because of fabrication changes, consumers can now get a wood grain look that's been factory finished in darker, richer colors. You're seeing garage doors, entry doors and even certain siding elements in a wider range of colors," says Wittmann.

To make their homes stand out, homeowners are also incorporating contrasting colors and profiles. For example, a light gray siding might be paired with ebony windows and trim. To add even more visual interest, vertical board and batten siding is being used in conjunction with horizontal panels on homes. For example, the lower level might run the siding horizontally while the second floor runs vertically to accentuate certain walls.

"With the new colors, products and enhancements, homeowners can give their exterior an exciting, fresh look," says Wittmann.

Windows with Engineering Innovations

According to Justin Kiswardy, owner of Window Select in Menomonee Falls, homeowners are looking to upgrade their windows for aesthetics and energy efficiency.

"Customers are doing research in advance and are beginning to understand the R- and U-value ratings for windows and the impact new windows can have on the comfort level of their entire home and energy bills," says Kiswardy.

The R-value is a rating of thermal resistance or the ability of heat to transfer from hot to cold, through a material. Better insulated windows will have a higher R-value, meaning they slow the rate of heat transfer through the window. Simply put, in the winter heat stays in and in the summer heat stays out.

Windows with higher R-values result in reduced energy consumption, lower solar heat gain or penetration into the home and a more consistent temperature inside the home.

"Over the years, there have been design improvements that have made windows significantly more energy efficient," explains Kiswardy. "One of the advances is that fact that today's spacers are made of a high-tech material that acts as an insulator between the

glass panes and helps deliver a higher R-value."

Perennial Ingredients for Engaging Outdoors

The past two years have led more and more homeowners to appreciate the advantages of spending time in the yard with family and friends.

Eric Weishaar, owner of Breckenridge Landscape Design, Construction & Maintenance in Wauwatosa, says homeowners are looking to create a sense of place in their yard and want to enhance or elevate their outdoor space.

"The three must-haves for an outdoor room are typically a fire feature, outdoor cooking area and a shade structure," says Weishaar. "Within those categories, there's a range of how elaborate or simple each of the elements are."

According to Weishaar, fire can take many forms - from a sunken paver fire pit to a brick fireplace to the increasingly popular Solo Stove. For those who aren't familiar with Solo Stoves, they are round stainless steel wood burning fire pits that generate minimal smoke and ash, which eliminates the campfire smell that many don't like.

To meet the outdoor cooking requirement, homeowners can opt for an elaborate built-in



cooking area with all the appointments of an interior kitchen - a grill, mini-fridge, sink and even a dishwasher. Or, they can choose to utilize an existing grill and have hardscaping installed around it to give the appearance of a built-in.

To provide relief from the sun and define the space, the final element is some type of shade structure. Typical options include a pergola, gazebo or sun sail.

“Since their backyard is a place for relaxation, homeowners are looking to reduce the amount of time and energy they need to invest in maintaining outdoor structures,” says Weishaar. “There are now freestanding pergolas that are made of aluminum and vinyl and require little to no maintenance, unlike a wood pergola that needs to be stained and sealed regularly.”

Weishaar's final tip for those looking to create a backyard oasis is to consider installing an overhead fan. In addition to creating a cooling breeze, the air movement helps keep mosquitos and other insects away.

“An outdoor room with even a few amenities can help homeowners extend their outdoor time far into the fall and spring months,” adds Weishaar.

Callen Construction, Window Select and Breckenridge Landscape Design are just a few of the exterior companies that are part of the 2021 NARI Home & Remodeling Show Oct. 15-17 at State Fair Park. For more information and to purchase tickets, visit:

NARIMilwaukeeHomeShow.com



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and Interior Remodel
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category**



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Special Showcase - “Design Through The Decades”

At this year's Home & Remodeling Show, take a stroll down memory lane to see iconic design trends from the '60s, '70s, '80s, '90s, '00s and '10s.

A brand-new “Design Through The Decades” exhibit celebrates NARI Milwaukee's 60th anniversary with six rooms that capture signature elements from each decade.

The '60s from Sebastian Design

Sebastian Design portrays the '60s with a “California mid-century” open concept living room.

Picture a low-slung home set in the Hollywood Hills that features natural materials of wood and stone paired with a complimentary color palette of muted greens and burnt oranges. Now, add in a long, low-backed asymmetrical couch, sleek Noguchi glass coffee table and upholstered Scandinavian chairs with wooden legs to complete the scene.

“The '60s are a fun period to work in because they were typified by a look that's clean and simple yet strikingly stylish. In fact, design elements from the '60s are still around in today's open concept homes referred to as mid-century modern,” says Bob Sebastian, MCR, MCKBR, CR, CKBR, UDCP, owner of Sebastian Design in Wauwatosa.

The '70s from AB&K

AB&K is tapping into the opulent, over-the-top luxury of the '70s by recreating a high-end bathroom.

And, thanks to Kohler, the room will feature an oversized, drop-in black soaking tub and vintage shampoo sink. Other room appointments include black, shag-inspired carpeting, foil wallpaper, marble-like countertops and a

translucent back-lit wall.

“As we were planning the space, I was able to visit Kohler and look through their advertising archives. I found one ad called 'The Bath' that really spoke to the flamboyant and bold design we wanted to portray,” says Tracy Grosspietsch, CKBR, UDCP, director of design and sales for AB&K in Greenfield. “Kohler generously allowed us to borrow some of their original pieces so you'll get to see those in our '70s space.”

The '80s from MKE Design Build

MKE Design Build is recreating the hallowed ground of a teenager's bedroom from the '80s.

The room is inspired by the classic movie, “Ferris Bueller's Day Off,” and will feature concert posters, a neon sign, VCR, Atari game system and oak desk.

“When we started planning our space, we realized many of those who are attending the show were teens during the '80s so we wanted to take them back to how their bedroom may have looked,” says Michelle Swier, co-owner and senior designer at MKE Design Build in St. Francis.

The '90s from Gabor Design Build

Gabor Design Build is using two classic TV shows, “Home Improvement” and “Roseanne”, as their inspiration for a typical '90s family room.

“The '90s were about family and comfortable living so that's what you'll see in our space,” says Peter Jensen of Gabor Design Build in Germantown.

True to the time, the room will feature the one furniture item that overshadowed the

decade - the extremely large oak entertainment center. A plaid couch, glass-topped coffee table with brass legs and comfy décor items complete the room.

“In reality, once you had the large entertainment center, there wasn't enough room for much else,” adds Jensen.

Renovations Group, Inc. will also be showcasing Tuscan trends from the 2000s

To relive some of the best designs from decades past, visit the NARI Home & Remodeling Show Oct. 15-17 at State Fair Park. More information and tickets are available at NARIMilwaukeeHomeShow.com.

ARE YOU READY TO DIY?

Do-it-yourself (DIY) jobs became a popular trend while many people were working from home over the past eighteen months. People thought these projects were a great way to save money and good use of the 'extra' time they had. Most quickly realized do-it-yourself projects require an overwhelming investment of time and money. Before you grab a hammer and start swinging, you should know that the wrong decision could bring forth a number of potential problems.

Before you decide, take this DIY quiz ASAP!

YES NO

- ☐ ☐ Do you enjoy physical work?
- ☐ ☐ Are you persistent and patient?
- ☐ ☐ Do you have all the tools needed and the skills required to do the job?
- ☐ ☐ Do you have the time that will be required to complete the project?
- ☐ ☐ Will it matter if the project takes significantly longer to complete or remains unfinished for a long period of time?
- ☐ ☐ Are you prepared to handle the kind of stress this project could create in your family relationships?
- ☐ ☐ Do you really know all of the steps involved in the project?
- ☐ ☐ Have you received the installation instructions from the manufacturer to determine whether this is a project you still want to undertake?
- ☐ ☐ Is this a job you can do completely by yourself or will you need assistance? If you need professional help, are you sure you can find a company willing to work on a homeowner project?
- ☐ ☐ Are you familiar with your local building codes and permit requirements? (Some jurisdictions require certain projects are completed by a licensed and bonded pro in order to meet code.)
- ☐ ☐ Is it safe for you to do this project? (If you are not familiar with roofing or do not have fall protection restraints, you may not want to venture into a roofing job. Similarly, if you know nothing about electricity - leave it to the professional.)
- ☐ ☐ Will you be able to obtain the materials you need? Who will be your source of supply?
- ☐ ☐ Are you attempting to DIY to save money? Have you looked at all of your costs, including the cost of materials, your time, and the necessary tools?
- ☐ ☐ Can you ensure that the job will be well done? If it doesn't come out right, will you be able to afford to redo?



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Turn to NARI Milwaukee for Your Next Home Improvement Project

Your home is your largest asset. When it comes time for renovations or improvements, take the time to choose your contractor wisely.

You want to hire the best to protect your assets and have a positive experience. The question is how do you find a trusted professional to get the job done right? The Milwaukee chapter of the National Association of the Remodeling Industry (NARI) is your trusted resource to honestly educate and guide you through the process. NARI will get you started, help you find a local contractor, prepare you for the renovation process and help you have a positive experience.

NARI members are vetted

Unlike other services available to help consumers find contractors, NARI Milwaukee's focus is for the betterment of the contractor and security for the homeowner. Contractors choose to take their business to new levels of professionalism when they apply to become a NARI member. They are agreeing to uphold the NARI Code of Ethics and Industry Standards of Practice. Upon submitting an application, the NARI staff then ensures they meet the membership criteria. NARI checks that the business is actively engaged in the remodel-

ing/home improvement industry and presently conducting business and/or has representation in the greater metro Milwaukee area. They ensure the business has all applicable licenses, credentials and/or certification numbers. NARI obtains a copy of the contractor's certificate of insurance confirming they have proper coverage including applicable workers compensation insurance. They then confirm financial stability of the business checking credit references and that the contractor has a good relationship not only with their suppliers but local consumers as well through customer references.

Once the contractor has been verified by the NARI staff, the application is moved to the NARI Milwaukee board of directors for final consideration and approval. This is why for 60 years NARI Milwaukee confidently tells the community NARI members are local, trusted and proven professionals.

NARI connects consumers with local home improvement professionals

NARI Milwaukee provides various avenues for consumers to find the right contractor for the job. NARIMilwaukee.org has a Find a Contractor section that is searchable by keywords or by service categories to help you quickly

find a qualified pro. If you want to confirm a contractor you are talking to is a NARI member, search for the company name. The online directory is always up-to-date. Right from the contractors profile you can go to their website or send them a message about your project.

Prefer a written directory of NARI members? NARI has that option too. Renovate is NARI Milwaukee's annual consumer magazine full of remodeling resources. See the latest local design trends through photographs of award-winning work by NARI Milwaukee members throughout the magazine. Educate yourself on types of contractors, selecting a contractor, how to prepare and live through a remodel. Call the NARI office at 414-771-4071 or email your name and address to info@narimilwaukee.org and they will send you a free issue.

Finally, attend NARI Milwaukee consumer events like the Home & Remodeling Show, October 15-17, 2021, at Wisconsin State Fair Park Exposition Center. This is your opportunity to personally meet and vet NARI members for your project on your terms.

Make a list of contractors exhibiting in the show you want to speak to. That list can be found at NARIMilwaukeeHomeShow.com.

Prepare a brief statement of your project to share with the contractor to gauge interest. Take note of their response. Does the contractor see your vision or immediately steer you in a different direction? What is their process from this meeting to signing an agreement? What is their experience and accomplishment level with a project like yours? Make sure their website and brochure information match their verbal responses.

Most consumers underestimate the anticipated cost of their project. Don't lead with "what will this cost" and walk away before getting to know the contractor. Although cost is important, you are looking for the contractor you have best personal connection with - the one you feel comfortable with, you trust, and you like. It's a relationship first, during and after the project. Odds are this will be maximum two or three contractors. These are the contractors you want to invite to your home to see your project and further explore next steps.

Trust your home with the best local and professional contractors. Use a NARI Milwaukee member for your next project. *Contact the NARI Milwaukee office at 414-771-4071 or find your next home improvement pro at NARIMilwaukee.org.*



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